



Overview

- MedChi is the seventh oldest medical society, formed in 1799 in Annapolis, Maryland.
- Our mission is to serve as Maryland's foremost advocate and resource for physicians, their patients, and the public health of Maryland.



Accountable Care Organizations

ACOs are

- A group of providers and suppliers of services (such as hospitals, long-term care facilities, physicians) that agree to work together to care for Medicare fee-for-service patients;
- A patient-centered organization that focuses on providing seamless care for Medicare beneficiaries; and
- A partnership of physicians that will work together to reduce costs and share the savings generated.



MedChi
The Standard for Medical Success

3

ACO Outcomes

The "Triple Aim"



MedChi
The Standard for Medical Success

4

History and Timeline for MedChi

- 2009 - ACA becomes law; included the Medicare ACO opportunity
- 2010 - MedChi and Components held a series of CMEs on ACOs and proposed regulations
- 2010-2011 - MedChi and the AMA advocate for changes to ACO rules
- 2011 - ACO rule changed to remove downside risk
- 2011-now - MedChi and Components have worked and continue to work with Maryland physicians on various ACO projects



5

Principles for ACO Development

MedChi ACO activity follows these general principles:

- ACO focus is on geographic areas where both the County Medical Society and MedChi agreed to move forward.
- MedChi is working with ACOs that are physician-run and physician-friendly.
- MedChi is working with ACOs that **do not** focus on cost-saving measures that would target physician services.
- MedChi wanted to further mitigate risk, so we have several strong technology partners.

6

Current Approved Maryland ACOs

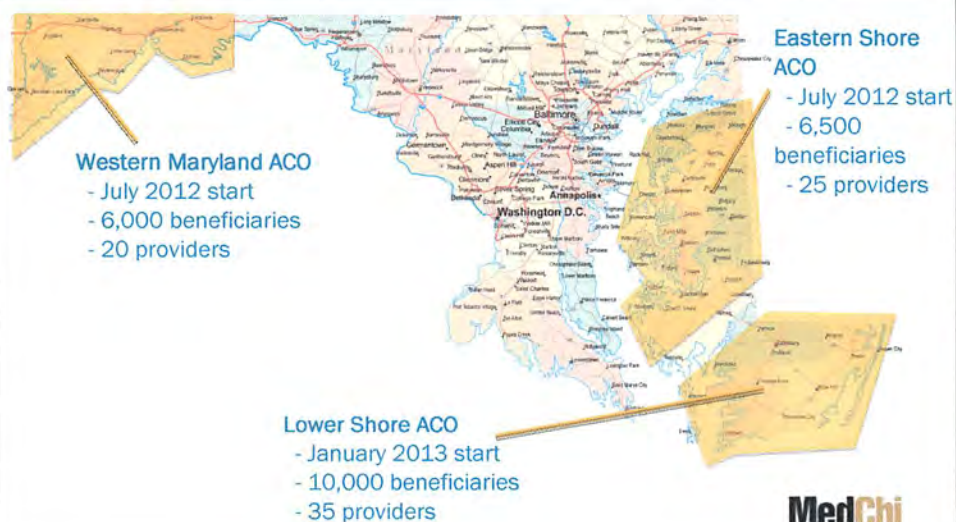
- Maryland has ten approved ACOs, several applications pending.
- Four ACOs were created in Maryland for the July 1, 2012 start
 - GBMC Physician Group
 - Maryland ACO of the Eastern Shore (Adv Payment)
 - ACO of Western Maryland (Adv Payment)
 - Southern Maryland ACO
- ACO of the Lower Shore (Lower Shore of Maryland and Delaware) – approved January 1, 2013 (Adv Payment)
- Reliance Health, formed multiple County ACOs – 3 approved in Maryland approved January 1, 2013
- Anne Arundel Medical Center ACO approved January 1, 2013



MedChi
The Maryland State Medical Society

7

Map of MedChi Advanced payment ACOs



MedChi
The Maryland State Medical Society

8

Closing Comments

Follow us on Facebook or Twitter
(@MedChiupdates or @GeneRansom)
Visit www.medchi.org

Thank you! For a deeper dive into ACOs come to
MCMS for a CME on Nov. 6, 2013



MedChi
The Standard Bearer Medical Society

9

Six Things You Can Do TODAY to Support MedChi!

- Have the MedChi Agency do an Insurance Review – no cost, no obligation
- Have MedChi Network Services do a practice assessment
- Help our Membership Committee grow our membership – is your practice at 100%?
- Take a stack of MD Rx cards if you have uninsured or underinsured patients
 - *For example, we heard from a patient who used the card at Target. The prescription cost went from \$170 to \$24.*
- Visit with our sponsor and thank them for supporting MedChi
- Join MMPAC and get involved in our advocacy effort



MedChi
The Standard Bearer Medical Society

10