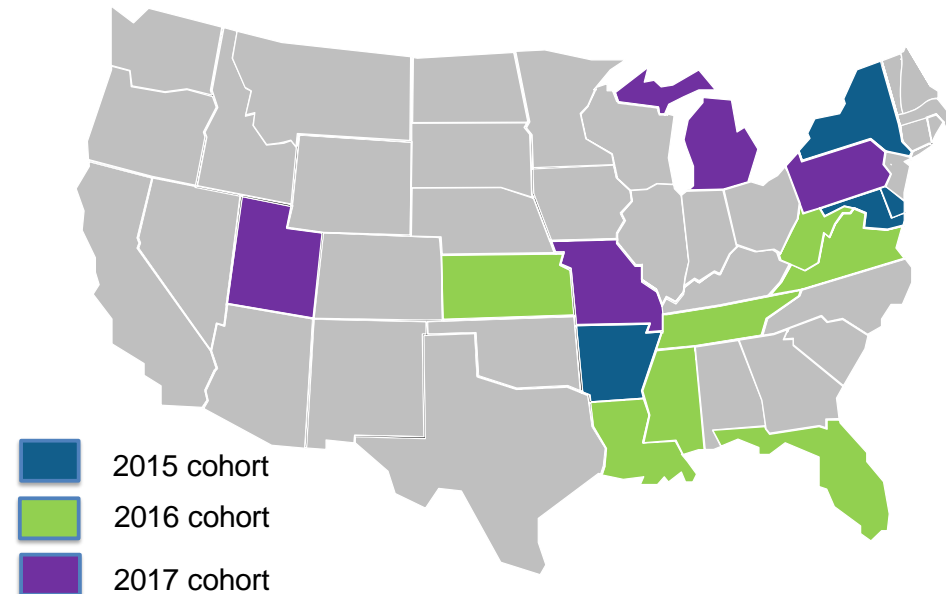


- Aledade partners with independent PCPs to launch and manage regional ACOs
- True independence— Aledade does not own or manage practices
- Financial model built on shared savings—*we win when our PCPs win*
- Integrated technology, analytics, workflow and strategy to help practices manage health risk
- All Aledade ACOs are wholly-owned subsidiaries of Aledade, Inc. with a revenue sharing agreement for any shared savings generated
- Active in Maryland since mid-2014; actively expanding local presence

Aledade's National Footprint

**15 states**  
**22 Value-Based Contracts**  
**15 MSSP ACOs**  
**7 Commercial Agreements**  
**225+ independent partner practices**  
**49 different Electronic Health Records**



**1,000+ physician partners**  
**175,000+ Medicare beneficiaries**  
**100,000+ Commercial Patients**  
**\$2.5 billion+ annual Medical spend under management**

- Year founded: 2014
- Type of ACO: Medicare Shared Savings Program, Track 1
- Aledade Primary Care ACO (includes Maryland physicians)
  - Board: 12 physicians, 1 Medicare Beneficiary, 1 Executive Director,
  - Participating Physicians: 40
  - Medicare Beneficiaries: ~8,650
- Population Health Tool: Aledade App (proprietary tools, built in-house)
- EHR agnostic
- Physicians keep 100% of their fee for service billings
- \$1 PMPM membership fee plus ACO Shared Savings Split: 60% to physicians; 40% to Aledade
- Composition: 100% Primary Care Providers
- 2015 Performance:
  - Quality Scores in the top 15% of all Medicare ACOs
  - Significant reduction in Utilization: 7% reduction in ER visits; 8% reduction in IP visits; 7% reduction in readmissions
  - Did not meet Minimum Savings Rate threshold to earn savings