



## **SNYDER·COHN·COLLYER·HAMILTON & ASSOCIATES P.C.**

### **NON PHYSICIAN PROVIDERS**

#### **1) Culture of Practice**

#### **2) Costs**

- **Salary (Base or Base plus incentive)**
- **PR Taxes, Benefits, CME, Licensure, Dues, etc**
- **Malpractice Costs**
- **Start Up – Legal (contracts), Credentialing, etc**
- **Other Variable Costs – Staffing, Supplies, etc**
  
- **USE PROFIT CENTER ACCOUNTING METHOD AND BE ABLE TO IDENTIFY ACTUAL SERVICES RENDERED NO MATTER WHO SERVICE IS BILLED UNDER**

#### **3) Building Volume and Acceptance**

#### **4) Billing Issues**

- **Rules by Carrier**
- **Bill under Drs. Name if on premises**
- **Bill in own right**
  - **Must have NPI and Provider Number**
  - **Must have written contract as to what services will be rendered (and MDC can ask to see contract)**
  - **Must accept assignment on claim**
- **Non-Physician Providers can be audited so make sure they are included in all chart audit/coding initiatives**

**Certified Public Accountants and Business Advisors**

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